# BENEFIT - COST ANALYSIS 

MAP ESA UNGGUL UNIVERSITY
Lecturer: M.Cholifihani, MA, Ph.D Sabtu, 18 Mei 2019

## BENEFIT-COST ANALYSIS

- Analytical framework used to evaluate public expenditure decision
- Systematic enumeration of all benefits and all cost, tangible and intangible, quantifiable or difficult to measure.
- Prescriptive Model (instead of descriptive model)
- Ex ante Evaluation
- Aims to economic efficiency


## The Procedure

The projects to be analyzed are indentified

- All the impacts, both favorable and unfavorable, present and future, on all society are determined
- Values, Favorable impact as Benefits and unfavorable ones as costs
- The net benefits (total benefits minus total costs) is calculated
- The choice is made


## Case 1: Accepting or Rejecting a Single Project

- Rehabilitate the office with energy efficiency
- Initial cost is estimated at \$ 175.000
, Benefits from energy savings \$ 150.000
- Maintenance cost will be reduced at $\$ 75.000$
- The net benefits is : + \$ $150.000+\$ 75.000-$ $\$ 175.000=\$ 50.000$
- The Authority must make a simple yes- no decision between rehabilitate the office getting net benefits $\$ 50.000$ or no-rehabilitation with $\$ 0.00$.


## Case 2a: Choosing one of a Number of Discrete Alternative Projects

|  |  | Benefits <br> (Thousands) |  |  |  | Initial |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Headquarter <br> s | Savings on <br> energy <br> cost | Savings on | Total | Net | Baint-cost | banefits | benefits | Ratio |
| :---: |


| A | $\$ 100$ | $\$ 100$ | $\$ 500$ | $\$ 600$ | $\$ 500$ | 6,00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B | $\$ 500$ | $\$ 400$ | $\$ 850$ | $\$ 1.250$ | $\$ 750$ | 2,50 |
| C | $\$ 200$ | $\$ 200$ | $\$ 600$ | $\$ 800$ | $\$ 600$ | 4,00 |
| D | $\$ 75$ | $\$ 25$ | $\$ 150$ | $\$ 175$ | $\$ 100$ | 2,33 |
| E | $\$ 150$ | $\$ 50$ | $\$ 325$ | $\$ 375$ | $\$ 225$ | 2,50 |
| F | $\$ 200$ | $\$ 150$ | $\$ 250$ | $\$ 400$ | $\$ 200$ | 2,00 |
| G | $\$ 50$ | $\$ 75$ | $\$ 100$ | $\$ 175$ | $\$ 125$ | 3,50 |
| H | $\$ 150$ | $\$ 175$ | $\$ 275$ | $\$ 450$ | $\$ 300$ | 3,00 |

## Case 2b: Choosing the Appropriate Scalle for A Project




Fig. 9-2

## Case 3: Accepting or Rejecting a number of Projects, Subject to a Constraint on a Resources

| Headquarters | Initial <br> Cost | Net <br> Benefit | (in thousands of dollars) <br> Net benefit/ <br> initial cost | Cumulative initial <br> cost, all projects |
| :---: | :---: | :---: | :---: | :---: |
| A | 100 | 500 | 5,0 | 100 |
| C | 200 | 600 | 3,0 | 300 |
| G | 50 | 125 | 2,5 | 350 |
| H | 150 | 300 | 2,0 | 500 |
| E | 150 | 225 | 1,5 | 650 |
| B | 500 | 750 | 1,5 | 1150 |
| D | 75 | 100 | 1,3 | 1225 |
| F | 200 | 200 | 1,0 | 1425 |

## Case 3: Accepting or Rejecting a number of Projects, Subject to a Constraint on a Resources

- Capital is limited to \$500.000
- Thre are many possibilities
- Rank the projects according to the index
- Then select projects from the top of the list down, until the $\$ 500.000$ is used up
- Then the selected projects are $\mathrm{A}, \mathrm{C}, \mathrm{G}$, and H due to exhausting the $\$ 500.000$ budget ( total net benefit is $\$$ 1.525.000)
- If we choose project B, just only one project and the total benefit just $\$ 750.000$ with the initial cost \$500.000


## Benefit/Cost Ratios

- A project will be recommended if $B / C$ ratio is greater than 1 or rejected because the ratio less than 1.
- The largest $\mathrm{B} / \mathrm{C}$ ratio among competing projects
- When mutually exclusive projects or when resources are constrained, the two criteria may lead into inconsistent choices.


## Benefit/Cost Ratios

| Project | Benefit | Costs | Net Benefits | B/C Ratio |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| I | $\$ 10,000$ | $\$ 1,000$ | $\$ 9,000$ | 10 |
|  |  |  |  |  |
| II | $\$ 100,000$ | $\$ 25,000$ | $\$ 75,000$ | 4 |

## Estimating Benefits and Costs

- Prediction : predict input that will be employed and the outputs that will be achieved all impacts, favorable and unfavorable, must be identified
- Valuation : Unfavorable impacts will be registered as cost, favorable ones as benefits The usual measuring rod is money-unit,dollars Market values VS No Market values (relative prices in the economy)
- Willingness to pay (appropriate measure of Benefits)- Eq. Parking fee VS Parking space


## Cost Effectiveness

Calculating cost is easier to quantify than the benefits

- Benefits and costs are hard to compare directly (defence or health projects)
- Opportunity cost


## Example

- Apply benefit-cost analysis to a case study of U.S. and European efforts to save lives gasoline by setting maximum speed limits


## Conducting a Benefit-Cost Analysis

- Identify alternatives
- Specify objectives
- Identify target groups and beneficiaries
- List all benefits and costs
- Collect data for analysis
- Discount benefits and costs to present value
- Select criterion of choice
- Compare benefits and costs
- Make recommendation


# Benefits and Costs of the 55 mph Speed Limit 

## COSTS

- Hours Driving
$\mathrm{H}=\left[1.04 \mathrm{VM}_{1973} / \mathrm{S}_{1974}-\mathrm{VM}_{1973} / \mathrm{S}_{1973}\right] \times \mathrm{R}$
$=1.95$ billion
$\mathrm{H}=\left[\mathrm{VM}_{1973} / \mathrm{S}_{1974}-\mathrm{VM}_{1973} / \mathrm{S}_{1973}\right] \times \mathrm{R}$
$=1.72$ billion
- Value of Hours
$\$ 5.05 / \mathrm{hr}$ (average wage) $=\$ 9.85$ billion $\$ 1.67 /$ hr (survey) $=\$ 2.89$ billion

Costs of Enforcement
$\$ .8$ million
$\$ 12$ million

## BENEFITS

Gasoline Saved $\$ 0.718$ cents (price support) $=\$ 2,500$ billion
$\$ 0.528$ cents (market price) $=\$ 1,442$ million

Lives saved
\$1,297.7 million
$\$ 998$ million
, Injuries
$\$ 942.3$ million
\$722 million

- Property damage
$\$ 472$ million
$\$ 236$ million
A Net Benefits $=\$ 2,321.2$
B Net Benefits $=\mathbf{-} \mathbf{\$ 6 , 4 6 2}$
$B / C=1.8$
$B / C=.345$


## -TERIMA KASIH

